



TECHNICAL SOLUTION CONSULTANT

OpenWay is an International Group with over 20 years' experience in developing innovative software solutions for the finance. OpenWay Group has been ranked #1 in digital payment processing software by Gartner since 2009 and a leader in digital wallet software by Ovum since 2016. Our customers are banks and payment processing companies all over Vietnam and the world. We are looking for talented people who love working in a professional and dynamic environment

REQUIREMENTS

- **Minimum 1 year of experience**
- **Education:** At least Diploma or above specialized in Information Technology, Computer Science, Computer Engineering or equivalent
- Understanding of Oracle database architecture; PL/SQL; UNIX
- Knowledgeable in Oracle BDA activities or ability to manage LINUX virtual machines and having payment industry background is a plus
- Having good ability in client management or customer service
- Proficient in Microsoft Offices (Power point; Word; Excel)

RESPONSIBILITIES

- Support and proactive engages in the sales cycle through providing information, proposals, demonstrations, PoCs and hands-on workshop.
- Deliver professional and high technical level presentation to customers.
- Maintain technical competence by keeping abreast of new products enhancements, product best practices and procedures.
- Maintain the contract/ account management databases.

BENEFITS

- **Salary:** Start from \$600/month
- Full payment during training period
- **Negotiation** depends on working experience
- **Bonus performance** based on individual and team performance
- **Allowances:** health care, business travel, transport, hospitality
- **Family insurance** package and travel insurance
- Two company trips year, at least one oversea
- Laptop provided and pantry, tea break

***Apply CV to Ms. Khanh via:
khanhnt@openwaygroup.com***